



Unified Solution Uniquely Designed For Automotive Importers

Importers play many different roles due to their pivotal position between manufacturers and dealers. From warranty management and service for dealers to providing manufacturers with market data for forecasting and decision making, importers gain value with Annata's cloud-based solution that brings efficiency to their supply chain.

Annata 365 is a fully integrated solution for importers. Leveraging on the capabilities of Microsoft Dynamics 365 and Annata's years of industrial experience, the solution has features specially designed to support the importer industry. There is a wide range of features and functionalities that assist automotive importers to seamlessly control vehicle orders and vehicle returns, create automated warranty claims processes, manage vehicle shipment, and handle distribution to the automotive dealer networks.

Key Highlights

Efficient business process integration

Full integration of all key business processes driven by industry specific needs and developed by experts.

Dealer web access

Easily collaborate with dealers to improve end customer service through an online portal that provides 24/7 access to real-time order, vehicle and parts information.

Sales process and spare parts purchase

Unified order management allows for emergency orders, returns, and automated warranty claims process for both parts and vehicles.



Benefits

Industry Specific

Built to deliver industry-specific functionality for automotive organizations. Enjoy benefits of best practices and "out of the box" device features.

Actionable Insights

Actionable insights improve business performance and drives business by providing business critical insights for quicker analysis and decision making.

Workspaces

Role-based workspaces provide users with complete tools and information needed to perform their role efficiently.

Cloud Based

Highly secured and scalable Cloud-based solution that will enable customers to save money by reducing the IT burden and hardware maintenance.

Rich User Experience

Quickly and easily access your ERP solution through desktop or mobile web browser. Ability to personalize your user screens without need of programming skills.

Choice & Flexibility

A365 excels in its ability to deliver an intuitive solution built around your company's unique needs. Choose how you would like to deploy either in the Cloud, On-premise or Hybrid (Legacy systems + Cloud)

Core Functionalities

Configuration	Import	Sales	Service
<p>Experience a solution that seamlessly empowers businesses to set up intuitive configurations for improved management of vehicles.</p> <p>Multi-brand handling Set up and manage an unlimited number of brands in different locations to improve both sales and brand management.</p> <p>Extensive vehicle configuration options Configure vehicles individually using the vehicle configurator with predefined variants, options, components, and accessories.</p> <p>Factory interface Use various interfacing options compatible with all manufacturer specified requirements.</p> <p>Shipments handling / shipment overview All vehicles being transported on the same vessel can be viewed and tracked through shipping, customs, PDI, CoC, registration, etc.</p>	<p>Achieve efficiency via optimization of core processes in the post-manufacturing phase of vehicles</p> <p>Vehicle parts import and distribution In addition to standard storage management features, use the complete manufacturers spare parts catalogue integration together with additional functions specially design to improve parts handling.</p> <p>Calculating tax and miscellaneous charges Automatically calculate and include taxes, surcharges and packages for insurance, transportation, and many more.</p> <p>PDI and PDS inspections Create, track, and assign PDI and PDS service orders to multiple vehicles during the storage period.</p> <p>Accessory installations Install vehicle accessories physically using the service order functionality as well as track and control the visibility during vehicle sales process.</p>	<p>Introduce customer-centric sales models for businesses to thrive in an increasingly disrupted industry</p> <p>Vehicle transfers Transfer vehicles between locations (warehouses, workshops, dealers, etc.). Track vehicle location and transfer status.</p> <p>Sales to dealers Sell vehicles to dealers using integrated sales/transfer process. Manage different sales options (e.g., consignment warehouse, stock transfer, customer reservations, etc.) and vehicle locations.</p> <p>Advanced dealer portal Enable the dealer network to order parts and vehicles, manage claims and recalls, all in a simple, user friendly, web-based dealer portal.</p> <p>Sales support functionalities Manage multiple sales campaigns at one go and reward automotive dealers for their sales performance.</p> <p>Consignment warehouse management Manage your consignment stock and track vehicle sales or location status at any point of time.</p>	<p>Reduce vehicle downtime and maintenance costs with a configurable and easy-to-use solution</p> <p>Mechanic resource management Improve efficiency in managing human resources, work plans and service order allocations.</p> <p>Warranty claims Create and process warranty claims from dealers seamlessly with a streamlined automatic claims validation system.</p> <p>Service history overview Seamlessly monitor and track the full service history of each vehicle including claims, recalls and maintenance parts.</p> <p>Service campaigns Easily create sales campaigns with capabilities to add extra discounts or accessories for the vehicles and devices.</p>

Success Story



The **Hyundai Motor Corporation** started making vehicles in 1967 and is now the largest manufacturer of vehicles in South Korea. SC Motors Sweden AB is a company owned by the Sumitomo Group, Japan. It runs the import and distribution network for Hyundai and Mitsubishi in Sweden. The company implemented Annata Dynamics Importer Management System to support their customer centric business processes.

"It sends a strong message to us and our customer community, saying that we are reaping benefit from our focused investment in the right technology, the right partnerships and the right solutions. Annata 365 for Automotive has proven its point, the votes are in."

Thomas Joelsson, CIO - Hyundai Bilar AB

